

UNITEDSTATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

OMB APPROVAL

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	G <u>October 1, 2006</u> AND MM/DD/YY	ENDING <u>September 3</u> мм/db/үү	30, 200
. A. R	EGISTRANT IDENTIFICATION	T	
NAME OF BROKER-DEALER: CFS	Securities, Inc	OFFICIAL U	JSE ONLY
ADDRESS OF PRINCIPAL PLACE OF B	USINESS: (Do not use P.O. Box No.)	FIRM I.	D. NO.
3190 Whitney Avenue		•	
	(No. and Street)		•
Hamden	СT	06518	
(City)	(State)	(Zip Code)	
NAME AND TELEPHONE NUMBER OF Lawrence S. Cooper, Pro		TO THIS REPORT 203-248-1	.972
		(Area Code - Telep	hone Number)
B. AC	COUNTANT IDENTIFICATION	N	•
INDEPENDENT PUBLIC ACCOUNTAN DeCaprio, Fazzuoli & D	•	ort*	
	(Name - if individual, state last, first, middle	name)	•
500 East Main Street	Branford	06	405
(Address)	(City)	(State) (Zi	p Code)
CHECK ONE:		PROCESSED	
🗷 Certified Public Accountant		DEC 3 1 2007 x	
Public Accountant		INOMISON T	
☐ Accountant not resident in U	Inited States or any of its possessions.	FINANCIAL	
	FOR OFFICIAL USE ONLY		
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1.			

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

12/28/07

OATH OR AFFIRMATION

I, Lawrence S. Cooper	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying final CFS Securities, Inc.	ncial statement and supporting schedules pertaining to the firm of
of September 30	, 20 07 , are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor,	principal officer or director has any proprietary interest in any account
classified solely as that of a customer, except as	ollows:
•	Signature
	•
	President
D: 1 1 1/2 1	Title
Sinde M. Kish	
Notary Public	•
This report ** contains (check all applicable box (a) Facing Page.	25):
(a) Facing Fage. (b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Cond	
	equity or Partners' or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilities Subo	rdinated to Claims of Creditors.
(h) Computation for Determination of Reser	ve Requirements Pursuant to Rule 15c3-3.
(i) Information Relating to the Possession of	
	xplanation of the Computation of Net Capital Under Rule 15c3-1 and the
	eserve Requirements Under Exhibit A of Rule 15c3-3. d unaudited Statements of Financial Condition with respect to methods of
consolidation.	a unaudica statements of 1 manetal condition with respect to membras of
(i) An Oath or Affirmation.	·
(m) A copy of the SIPC Supplemental Repor	
(n) A report describing any material inadequa	cies found to exist or found to have existed since the date of the previous audit.

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

CFS SECURITIES, INC.
HAMDEN, CONNECTICUT
SEPTEMBER 30, 2007 AND 2006

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CERTIFIED PUBLIC ACCOUNTANTS

INDEPENDENT AUDITOR'S REPORT

Board of Directors CFS Securities, Inc.

We have audited the accompanying statement of financial condition of CFS Securities, Inc. as of September 30, 2007 and 2006, and the related statements of income and retained earnings, comprehensive income and cash flows for the years then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of CFS Securities, Inc. at September 30, 2007 and 2006, and the results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in the Unites States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

De Capies, Fazzurli - D'agnetiro, P. C.

Branford, Connecticut November 27, 2007

CFS SECURITIES, INC. STATEMENT OF FINANCIAL CONDITION SEPTEMBER 30, 2007 AND 2006

		2007	2006
	ASSETS		
	Current Assets:		
	Cash	\$ 87,001.04	\$ 58,440.64
	Cash - Money Market	4,208.86	834.89
	Commissions Receivable - Allowable	36,412.86	45,927.30
	- Unallowable	68,572.45	74,701.78
	Other Receivables	40.007.04	2,252.04
	Prepaid Expenses	<u>16,827.91</u>	4,784.68
	Total Current Assets	213,023,12	<u>186,941.33</u>
	Fixed Assets	•	
	•	22 520 69	22 520 60
	Equipment Vehicle	33,529.68	33,529.68 <u>28,085.70</u>
	Total	22 520 69	61,615.38
		33,529.68 31,180.74	· ·
ರ	Accumulated Depreciation Net Book Value	2,348.94	<u>56,274.67</u> 5,340.71
<u>-</u>	iver book value	2,340.94	3,340.71
Š,	Other Assets:		
Ë	Investment	248,688.00	199,584.00
Ö	Deferred Lease Payments	4,010.46	1,184.52
¥ζ	Total Other Assets	252,698.46	200,768.52
	Total Other Assets	202,000.70	200,700.02
DECAPRIO, FAZZUOLI & D'AGOSTINO, P.C.	Total Assets	\$ 468,070.5 <u>2</u>	\$ 393,050.56
ЮĹ			
ZZI			
ΡĀ	LIABILITIES AND STOCKHOLDERS' EQUITY		•
ó	Current Liabilities:		
₹ 2	Accounts Payable	\$ 3,181.50	\$ 9,990.35
8	Accrued Taxes and Expenses	106,699.98	114,250.54
E	Total Current Liabilities	109,881.48	124,240.89
_			
	Deferred Taxes	1,721.00	9,051.00
	Total Liabilities	111,602.48	<u>133,291.89</u>
	Stockholders' Equity:		
	Common Stock - No Par Value; 10,000 Shares Authorized;		
	1,000 Shares Issued and Outstanding	10,000.00	10,000.00
	Retained Earnings	215,362.99	167,757.62
	Accumulated Other Comprehensive Income -		
	Net Unrealized Gains on Investments	<u> 131,105.05</u>	<u>82,001.05</u>
	Total Stockholders' Equity	<u>356,468.04</u>	<u>259,758.67</u>
			
	Total Liabilities and Stockholders' Equity	<u>\$ 468,070.52</u>	<u>\$ 393,050.56</u>

See accompanying notes to financial statements.

CFS SECURITIES, INC. STATEMENT OF INCOME AND RETAINED EARNINGS FOR THE YEARS ENDED SEPTEMBER 30, 2007 AND 2006

		2007	2006
	Revenue:		
	Commissions	\$ 468,176.29	\$ 498,378.95
	Administrative Fees	223,836.95	202,068.92
	Interest Income	1,411.62	<u>2,026.51</u>
	Total Revenue	693,424.86	702,474,38
	Expenses:	033,424.00	702,474.00
	Officers' Salaries	265,089.64	280,209.34
	Salaries	167,883.16	139,878.26
	Insurance	6,762.96	10,955.20
	Licenses	4,840.00	4,164.00
	Retirement Plan	48,747.63	49,744.99
	Bank Charges	111.44	117.75
	Advertising	90.00	90.00
	Office Expense	45,989.68	47,406.14
į	Professional Fees	35,218.54	28,626.51
•	Computer Expenses	14,127.77	2,337.03
Ş	Dues and Subscriptions	3,398.00	5,349.40
=	Postage	153.40	40.50
3	Rent	19,740.44	18,071.96
ć	Meals and Entertainment	8,396.43	7,922.24
1	Repairs and Maintenance	181.28	887.28
3	Miscellaneous	774.54	118.79
3	Other Taxes	572.39	1,770.14
3	Payroll Taxes	18,538.59	19,752.25
Ž	Sales Promotion	5,829.44	6,072.47
,	Depreciation	2,991.77	3,969.80
CALMO, FALLO	Staff Development	821.66	1,532.95
Ę	Auto Expense	6,042.14	7,165.69
)	Telephone	597.73	~
1	Travel	1,516.54	1,686.16
	Group Insurance	(4,774.35)	2,726.86
	Commissions	19,231.67	10,304.06
	Total Expenses	672,872.49	650,899.77
	Income From Operations	20,552.37	51,574.61
	Miscellaneous Income	38,750.00	-
	Income Before Taxes	59,302.37	51,574.61
	State Corporate Income Tax	4,482.00	3,628.00
	Federal Corporate Income Tax	7,215.00	5,357.00
	Total Corporate Income Taxes	11,697.00	8,985.00
	Net Income	47,605.37	42,589.61
		•	·
	Retained Earnings - Beginning	<u>167,757.62</u>	<u>125,168.01</u>
	•		
	Retained Earnings - Ending	<u>\$ 215,362.99</u>	<u>\$ 167,757.62</u>

See accompanying notes to financial statements.

CFS SECURITIES, INC. STATEMENT OF COMPREHENSIVE INCOME FOR THE YEARS ENDED SEPTEMBER 30, 2007 AND 2006

	2007	2006
Net Income	\$ 47,605.37	\$ 42,589.61
Net Unrealized Gain on Investment	49,104.00	48,294.00
Comprehensive Income	<u>\$ 96,709.37</u>	\$ 90,883.61

CFS SECURITIES, INC. STATEMENT OF CASH FLOWS FOR THE YEARS ENDED SEPTEMBER 30, 2007 AND 2006

	2007	2006
Cash Flows From Operating Activities: Net Income Adjustments to Reconcile Net Income to Net Cash Provided (Used) by Operating Activities:	\$ 47,605.37	\$ 42,589.61
Depreciation Deferred Taxes (Increase) Decrease in:	2,991.77 (7,330.00)	3,969.80 7,602.00
Receivables Prepaid Expenses Increase (Decrease) in:	17,895.81 (14,869.17)	(35,464.27) 3,169.55
Accounts Payable Accrued Taxes and Expenses Net Cash Provided by Operating Activities	(6,808.85) (7,550.56) 31,934.37	(6,156.11) <u>71,386.46</u> <u>87,097.04</u>
Cash Flows From Investing Activities: Purchase of Marketable Securities Acquisition of Equipment Net Cash Flows (Used) by Investing Activities	<u>.</u>	(43,200.00)
Net Increase in Cash and Cash Equivalents	31,934.37	43,897.04
Cash and Cash Equivalents - Beginning	<u>59,275.53</u>	15,378.49
Cash and Cash Equivalents - Ending	<u>\$ 91,209.90</u>	\$ 59,275.53
Supplemental Disclosure: Income Taxes Paid Interest Expense	\$ 5,400.00 178.06	\$ 4,428.00

CFS SECURITIES, INC. STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY FOR THE YEARS ENDED SEPTEMBER 30, 2007 AND 2006

	2007	2006
Common Stock	<u>\$ 10,000.00</u>	\$ 10,000.00
Retained Earnings - Beginning of Year	167,757.62	125,168.01
Net Income	47,605.37	42,589.61
Retained Earnings - End of Year	215,362.99	167,757.62
Accumulated Other Comprehensive Income Net Unrealized Gain on Investment - Beginning of Year	82,001.05	33,707.05
Unrealized Gain for the Year	49,104.00	48,294.00
Net Unrealized Gain on Investment - End of Year	131,105.05	82,001.05
Stockholders' Equity	<u>\$ 356,468.04</u>	<u>\$ 259,758.67</u>

NOTE 1 - Nature of Organization

CFS Securities, Inc. is a Connecticut Corporation located in Hamden, Connecticut, which is established as a broker dealer under the Securities and Exchange Act and is a member of National Association of Dealers (NASD). While the corporation receives fees and commissions from various sources, the fees are solely generated by Cooper Financial Services, Inc.

NOTE 2 - Significant Accounting Policies

The accounting policies which affect elements of the financial statements are summarized below. These policies have been consistently applied during the year.

- A. The company uses the accrual method of accounting for financial statement purposes and the cash method of accounting for income tax purposes.
- Fixed assets are recorded at cost.
- C. Fixed assets are being depreciated over their estimated useful lives on the straight-line method.
- D. Cash and cash equivalents include investments in liquid time accounts purchased with a maturity of three months or less.
- E. Available-for-sale securities are shown at fair market value.
- F. Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due, plus deferred taxes. Deferred taxes are recognized for differences between the basis of assets and liabilities and recognition of income as detailed in Note 6 for financial statement and income tax purposes. The deferred tax assets and liabilities represent the future tax return consequences of those differences, which will either be taxable or deductible when the assets, liabilities and revenue are recognized.
- G. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.
- H. Advertising costs are deducted in the year incurred.

NOTE 3 - Commissions Receivable

Commissions receivable are segregated into allowable and unallowable. In accordance with NASD requirements allowable receivables consist of commissions due that are less than 30 days old. Unallowable receivables include outstanding investment advisory fees and commission in excess of 30 days old.

NOTE 4 - Leases

The corporation sublets office space from Cooper Financial Services, Inc. on a month to month basis for \$1,400 per month. Included in rent are other charges for an offsite storage facility on an as needed basis. Included in auto expense are two auto leases one in the amount of \$540 per month for 36 months expiring in September, 2008 and the other for \$547.03 for 24 months expiring on July 31, 2009.

NOTE 5 - Accrued Taxes and Expenses

Accrued taxes and expenses consist of the following:

	2007	2006
Accrued Retirement Plan Contribution Accrued Payroll Taxes and Expenses	\$ 48,476.63 58,223.35 \$ 106,699.98	\$ 49,745.00 64,505.54 \$ 114,250.54

NOTE 6 - Income Taxes

The Corporation prepares its income tax return on the cash basis of accounting. This method does not take into consideration accounts receivable, accounts payable or other accruals. The different methods used on the tax return for depreciation has also resulted in timing differences between the tax return and financial statements. Deferred taxes were \$9,051.00 for 2006 and \$1,721.00 for 2007. The tax liabilities for the years 2007 and 2006 are \$13,462 and \$4,886 respectively.

NOTE 7 - Related Parties

Mr. Lawrence Cooper, the sole owner of the Corporation, also owns a 50% interest in Cooper Financial Services, Inc. As discussed in Note 1, Cooper Financial Services, Inc. is the only registered investment advisor providing income to the Corporation. CFS Securities, Inc. also leases space from Cooper Financial Services, Inc. under a month to month lease arrangement. The annual rental payment is \$16,800. The Corporation, having common ownership with Cooper Financial Services, Inc., is also covered under the Cooper Financial Services, Inc. retirement plan and casualty and liability insurance policies.

NOTE 8 - Fair Value of Financial Instruments

The carrying value of cash, receivables and accounts payable approximates fair value due to the short maturity of these instruments. None of the financial instruments are held for trading purposes.

NOTE 9 - Economic Dependency

As described in Note 1, the Corporation relies on Cooper Financial Services, Inc. as their lone source of commission income. As a broker dealer the Corporation receives from various sources fees on investments made by the clients of Cooper Financial Services.

NOTE 10 - Investments

Investments consists of the following:

Available-for-Sale Securities (At Fair Market Value): 6600 Shares - NASDAQ Stock, Inc.

\$ 248,688.00

The available-for-sale securities listed above have a cost basis of \$117,582.95. The net holding gain of \$131,105.05 is included in the equity section of the balance sheet.

NOTE 11 - Retirement Plan

The Corporation established a 401(k) profit sharing plan on April 1, 2005 for the benefit of those employees who have completed one year of service and who have attained age 21. The Corporation matches 4% of an employee's compensation not to exceed their contribution. The Corporation can elect to make a voluntary contribution to the plan in excess of the 4% match. Employees are 100% vested in their deferral and the enhanced matching contributions. The Corporation uses a six year vesting schedule for the discretionary profit sharing.

NOTE 12 - Exemptions

As part of SEC reporting requirements, the company is required to include a statement of changes in liabilities subordinated to claims of creditors; computation for determination of reserve requirements pursuant to Rule 15c3-3; information relating to the possession of control requirements under 15c3-3 and reconciliation of the computation of net capital under Rule 15c3-1 and the computation for determination of reserve requirements under Exhibit A of Rule 15c3-3. These statements are not presented because they are either not applicable to the company or the company is exempt from providing such information.

NOTE 13 - Prepaid and Deferred Expenses

Prepaid expenses consists of the following:

	2007	<u>2006</u>
Prepaid Insurance	\$ 210.00	\$ 2,981.56
Prepaid Lease Payments (\$4,010.46 Deferred)	10,109.94	1,803.12
Prepaid Expense	<u> 10,518.43</u>	-
	\$ 20,838.37	\$ 4,784.68

NOTE 14 - Contingencies

The Corporation maintains a line of credit with Bank of America in the amount of \$10,000. At year end the Corporation did not have any outstanding balance due.

SUPPLEMENTAL INFORMATION

CFS SECURITIES, INC. COMPUTATION OF NET CAPITAL SEPTEMBER 30, 2007 AND 2006

		SCHEDULE I
	2007	2006
Total Assets Less: Total Liabilities Net Worth	\$ 468,070.52 111,602.48 356,468.04	133,291.89
Less: Non-Allowable Assets Prepaid and Deferred Expenses Fixed Assets Commissions Receivable - Unallowable Total	\$ 20,838.37 2,348.94 68,572.45 91,759.76	5,340.71
Add: Exclusion From Aggregate Indebtedness Deferred Taxes Total	1,721.00 1,721.00	9,051.00 9,051.00
Tentative Net Capital	266,429.28	182,797.98
Less Adjustments (Discount on Money Market Account) (Discount on Securities)	(84.18) <u>(37,303.20</u>)	(16.70) (29,937.60)
Net Capital	\$ 229,041.90	<u>\$ 152,843.68</u>

CFS SECURITIES, INC. ASSETS DEEMED ALLOWABLE SEPTEMBER 30, 2007

		SCHEDULE II
Cash - Checking		\$ 87,001.04
Cash - Money Market Less 2% Disallowance		4,208.86 (84.18)
Marketable Securities Less 15% Disallowance		248,688.00 (37,303.20)
Accounts Receivable - Allowable		
American Fund	\$ 28,097.11	
Oppenheimer Fund	682.66	
Alliance Bernstein	417.75	
AIG SunAmerica	628.45	
ਂ Putnam	288.82	
트 Lincoln	2,252.73	
g Eaton Vance	38.17	
Pacific Life	957.48	
용 John Hancock	341.37	
₹ Pioneer	323.95	
Fidelity	11.79	
Nationwide	2,234.85	
Phoenix	37.49	
Davis	95.07	
Nuveen	<u>5.17</u>	00 (40 00
Total		36,412.86
Putnam Lincoln Saton Vance Pacific Life John Hancock Pioneer Fidelity Nationwide Phoenix Davis Nuveen Total Assets Deemed Allowable		<u>\$338,923.38</u>

CFS SECURITIES, INC. RECONCILIATION BETWEEN YEAR END FOCUS REPORT AND AUDITED FINANCIAL STATEMENTS SEPTEMBER 30, 2007

			5	CHEDULE III
		FOCUS REPORT	ADJUSTMENTS	AUDITED STATEMENTS
	<u>ASSETS</u>			
	Current Assets:			
	Cash	\$ 87,001.04	- \$	\$ 87,001.04
	Cash - Money Market	4,208.86	<i>.</i>	4,208.86
	Commissions Receivable - Allowable	34,023.63		•
	- Unallowable	63,793.97	4,778.48	68,572.45
	Prepaid Expenses	16,827.91		<u>16,827.91</u>
	Total Current Assets	<u>205,855.41</u>	<u>7,167,71</u>	_213,023.12
-	Fixed Assets			
	Equipment	33,529.68	-	33,529.68
	Total	<u>33,529.68</u>		<u>33,529.68</u>
	Accumulated Depreciation	31,180.72	.02	<u>31,180.74</u>
F.C	Net Book Value	<u>2,348.96</u>	_(<u>2,348.94</u>
Š	Other Assets:			
ST	Investment	248,688.00	•	248,688.00
ဌ	Deferred Lease Payments	4,010.46		<u>4,010.46</u>
D'A	Total Other Assets	<u>252,698.46</u>	<u> </u>	_252,698.46
30LI &	Total Assets	<u>\$.460,902.83</u>	<u>\$ 7,167.69</u>	<u>\$ 468,070.52</u>
DECAPRIO, FAZZUOLI & D'AGOSTINO, P.C.	LIABILITIES AND STOCKHOLDERS' EQUITY Current Liabilities:			
FE	Accounts Payable	\$ 10,051.50	\$(6,870.00)	
ა	Accrued Taxes and Expenses	<u>46,190.91</u>	<u>60,509.07</u>	<u>106,699.98</u>
DE	Total Current Liabilities	56,242.41	53,639.07	109,881.48
	Deferred Taxes	3,651.00	_(1,930.00)	1,721.00
	Total Liabilities	59,893.41	51,709.07	<u>111,602.48</u>
	Stockholders' Equity:			
	Common Stock	10,000.00		10,000.00
	Retained Earnings	259,904.37	(44,541.38)	215,362.99
	Accumulated Other Comprehensive Income -	·	,	·
-	Net Unrealized Gain on Investments	<u> 131,105.05</u>		<u> 131,105.05</u>
	Total Stockholders' Equity	401,009.42	(44,541.38)	356,468.04
	Total Liabilities and Stockholders' Equity	\$ 460,902.83	<u>\$ 7,167.69</u>	<u>\$ 468,070.52</u>

See accompanying notes to financial statements.

CFS SECURITIES, INC. RECONCILIATION BETWEEN YEAR END FOCUS REPORT AND AUDITED FINANCIAL STATEMENTS SEPTEMBER 30, 2007

		SCHEDULE III - Continued	
Revenue:	FOCUS REPORT	ADJUSTMENTS	AUDITED STATEMENTS
Commissions and Fees	\$ 461,008.58	\$ 7,167.71	\$ 468,176.29
Administrative Fees	223,836.95	-	223,836.95
Interest Income	<u>1,411.62</u>		1,411.62
Total Revenue	686,257.15	7,167.71	693,424.86
Expenses:			
Officers' Salaries	265,089.64	•	265,089.64
Salaries	167,883.16	-	167,883.16
Insurance	6,762.96	-	6,762.96
Licenses	4,840.00	-	4,840.00
Retirement Plan	271.00	48,476.63	48,747.63
Bank Charges	111.44	-	111.44
Advertising	90.00	<u>.</u>	90.00
Office Expense	48,724.68	(2,735.00)	45,989.68
Professional Fees	35,218.54	-	35,218.54
Computer Expenses	14,127.77	-	14,127.77
Professional Fees Computer Expenses Dues and Subscriptions Postage Rent Meals and Entertainment	3,398.00	-	3,398.00
Postage	153.40	(4 400 00)	153.40
Rent Mode and Entertainment	21,140.44	(1,400.00)	19,740.44
	8,396.43	-	8,396.43 181.28
Repairs and Maintenance Miscellaneous Other Taxes Payroll Taxes Sales Promotion Depreciation Staff Development Auto Expense Telephone	181.28	- 	774.54
Other Taxes	178.06 572.39	596.48	572.39
Payroll Taxes	20,564.63	(2,026.04)	18,538.59
Sales Promotion	5,829.44	(2,026.04)	5,829.44
Depreciation	2,991.75	.02	2,991.77
Staff Development	821.66	.02	821.66
S Auto Expense	6,042.14	_	6,042.14
Telephone	597.73	_	597.73
Travel	1,516.54	_	1,516.54
Group Insurance	(2,039.35)	(2,735.00)	(4,774.35)
Commissions	<u> 19,231.67</u>	-	19,231.67
Total Expenses	632,695.40	40,177.09	672,872.49
Income From Operations	53,561.75	(33,009.38)	20,552.37
Miscellaneous Income	<u>38,750.00</u>	-	38,750.00
Income Before Taxes	92,311.75	(33,009.38)	59,302.37
State Corporate Income Tax	165.00	4,317.00	4,482.00
Federal Corporate Income Tax	•	7,215.00	7,215.00
Total Corporate Income Taxes	165.00	11,532.00	11,697.00
Net Income	92,146.75	(44,541.38)	47,605.37
Retained Earnings - Beginning	167,757.62		167,757.62
Retained Earnings - Ending	\$ 259,904.37	<u>\$(44,541.38)</u>	\$ 215,362.99

See accompanying notes to financial statements.

CFS SECURITIES, INC. RECONCILIATION BETWEEN YEAR END FOCUS REPORT NET CAPITAL AND AUDITED FINANCIAL STATEMENTS - NET CAPITAL SEPTEMBER 30, 2007

		SCHEDULE III - Continued	
	FOCUS REPORT	AUDITED STATEMENTS	
Total Assets Less: Total Liabilities Net Worth	\$ 460,902.83 <u>59,893.41</u> <u>401,009.42</u>	\$ 7,167.69 \$ 468,070.52 	
Less: Non-Allowable Assets Prepaid and Deferred Expenses Fixed Assets Commissions Receivable - Unallowable Total	20,838.37 2,348.96 63,793.97 86,981.30	- \$ 20,838.37 (.02) 2,348.94 <u>4,778.48</u> 68,572.45 <u>4,778.46</u> 91,759.76	
Add: Exclusion From Aggregate Indebtedness Deferred Taxes Total		1,721.00 1,721.00 1,721.00 1,721.00	
Tentative Net Capital	-	- 266,429.28	
Less Adjustments (Discount on Money Market Account) (Discount on Securities)	(84.18) (37,303.20)	- (84.18) - (37,303.20)	
Net Capital	\$ 276,640.74	<u>\$(47,598.84)</u> <u>\$229,041.90</u>	

Explanation of Differences:

All differences between the final audited financial statements and the quarterly focus report are reflected on the attached schedules in the supplemental section of this report. The adjustments were made for reclassifying several items on the statement of income and retained earnings, to record additional commissions receivable, reverse accounts payable included twice, record deferred income taxes and accrue profit sharing plan contribution for the year.

CERTIFIED PUBLIC ACCOUNTANTS

REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5 FOR A BROKER-DEALER CLAIMING AN EXEMPTION FROM SEC RULE 15c3-3

Board of Directors CFS Securities, Inc.

In planning and performing our audits of the financial statements and supplemental schedules of CFS Securities, Inc. for the years ended September 30, 2007 and 2006, we considered its internal control in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- A. Making quarterly securities examinations, counts, verifications, and comparisons.
- B. Recordation of differences by rule 17a-13.
- C. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operations may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at September 30, 2007, and 2006 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on rule 17a-5(g) under the Securities and Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

De Capris, Fazzurli - D'agnaturs, P. C.

Branford, Connecticut November 27, 2007

